

TRADING APPLICATION

Sections A to E of this form must be complete in full. All details will remain private and confidential. If you are unable to fit all of your details on this form, please attach a separate sheet.

A. BUSINESS DETAILS:

Registered Name: _____

Trading Name: _____ ABN: _____

Entity Type: Sole Trader Partnership Company Trust Government Other

Nature of Business: _____

Street Address: _____

_____ Post Code: _____

Postal Address: _____

_____ Post Code: _____

Phone Number: _____ Fax Number: _____

Email Address: _____

Manager: _____ Mobile: _____

Accounts: _____ Mobile: _____

Ordering: _____ Mobile: _____

1. What is the Primary Purpose for a Trading Account:

Retail Sales: Online

Retail Sales: Shop Front

Goods Used To Run A Business

Other (Please Specify):

2. Are there any Delivery Conditions to be made aware of:

Hand Unload

Tail Gate Unload Only

No Forklift On Site

Other (Please Specify):

3. How do you Currently Place your Orders:

Online

Email

Phone

Other (Please Specify):

4. Where will we be Delivering your orders to:

Business Address

Residential Address

Other (Please Specify):

5. What is your Current Primary Supplier:

Eastern Distributors

Animal Health Solutions

Central Pet

Specialty Mix

AIRR

CRT

Other (Please Specify):

6. What length are your current Trading Terms:

Proforma

C.O.D

7 Days

14 Days

Other (Please Specify):

7. What is you Typical Order Profile:

Pallet Delivery

Carton Delivery

Other (Please Specify):

B. PROPRIETOR(S) OR DIRECTOR(S) DETAILS:

Full Name(s): (1) Mr/Mrs/Ms: _____

(2) Mr/Mrs/Ms: _____

Owners Home Address: _____

Owned Rented _____ Post Code: _____

Phone Number: _____ Mobile No: _____

C. TRADE REFERENCES:

1. Company: _____ Phone No: _____

Contact: _____ Fax No: _____

Current Credit Limit with the Company: _____

2. Company: _____ Phone No: _____

Contact: _____ Fax No: _____

Current Credit Limit with the Company: _____

3. Company: _____ Phone No: _____

Contact: _____ Fax No: _____

Current Credit Limit with the Company: _____

All parties please sign to acknowledge that the above information is accurate and correct:

Signature: _____ Date: ____ / ____ / ____

Signature: _____ Date: ____ / ____ / ____

D. RETENTION NOTICE:

Risk in any goods supplied by Western Pet Supplies to the customer shall pass when such goods are delivered to the customer or into custody on the customer's behalf but ownership in such goods shall be retained by Western Pet Supplies until payment is made for the goods. Until such payment has been made in full the customer shall hold the goods as bailee only for Western Pet Supplies. Should any goods sold become constituents of or be converted into other products while subject to Western Pet Supplies ownership shall extend to those other products. If the customer defaults on the payment, or enters bankruptcy, liquidation or has a receiver appointed it shall be lawful for Western Pet Supplies, without notice, to enter the customer's premises where the goods may be and take possession of them. If the customer re-sells the goods before legal ownership has passed then the customer shall be deemed to be acting as Western Pet Supplies agent and shall therefore keep the proceeds separate from any other monies and account to Western Pet Supplies.

Signature: _____ Date: ____ / ____ / ____

Signature: _____ Date: ____ / ____ / ____

In The Presence of: _____ Date: ____ / ____ / ____

BY SIGNING THIS FORM YOU AGREE TO ADHERE TO OUR TERMS AND CONDITIONS OF TRADE (SECTION 'F')

E. PERSONAL GUARANTEE (Applies to all entity types):

Note: This must be all Director's Full Names in the case of a Company, all partners' full names in the case of a partnership, or the Trustee's full name in the case of a trust.

In consideration of Western Pet Supplies at my request agreeing to supply goods from time to time to:
I _____ I/We unconditionally guarantee you the due and
punctual payment by the customer of all monies payable in respect of the goods as and when the same shall become
due and payable by the customer.

This guarantee shall be a continuing guarantee and shall not be discharged by any settlement or account.

My/Our liability under this guarantee shall not be discharged, abrogated, prejudiced or affected by:

- a) The guarantee of time, credit or other indulgence or other concession to the customer.
- b) Any alteration, modification, variation or addition to any agreement in respect of the supply of goods, or
- c) Any other act, omission or event which, but for these provisions might operate to discharge, impair or otherwise affect my obligations under this guarantee or any of the rights, powers or remedies conferred upon you by the guarantee or by the law.

Signature: _____ Date: ____ / ____ / ____

(DIRECTOR/PARTNER/PROPRIETOR/TRUSTEE)

Signature: _____ Date: ____ / ____ / ____

(DIRECTOR/PARTNER/PROPRIETOR/TRUSTEE/SECRETARY)

F. TERMS AND CONDITIONS OF TRADE:

PRO FORMA

All goods must be paid in full by either:

1. Electronic Funds Transfer to our account before goods will be dispatched.
2. Bank cheque or cash on delivery of goods to your premises or collection of goods from Western Pet Supplies.

C.O.D.

All goods must be paid in full by either:

1. Cash or cheque on delivery of goods to your premises or collection of goods from Western Pet Supplies.
2. A 2% surcharge will be charged on all credit card payments.

NEW CUSTOMERS AND SHOP OWNERS

1. The first three (3) orders placed will be paid for on a PRO-FORMA basis (see above)
2. Trading terms will then be given from the fourth order onwards, subject to the value of orders previously placed, the transaction history, and trade reference check outcomes.

ACCOUNTS

1. Should an account be granted, the applicant will be informed in writing. All orders in the interim period will be supplied on a COD or PRO-FORMA basis only.
2. Account terms will commence as either 14 days from invoice date (where monthly purchases are less than \$5,000), or 21 days from invoice date (where monthly purchases exceed \$5,000).
3. A risk factor will be applied in accordance to the accumulated trading history of the account.
4. Should payment fall outside of account terms, and becomes past due on a reoccurring basis, the risk factor will increase to our business. In these circumstances the account terms may be reduced, ultimately to C.O.D. terms if non-compliance continues.
5. It is a condition that before accounts can be approved, the 'Retention of Title' (Section D) and 'Guarantee for Companies' (Section E) must be completed in full.
6. All goods will remain the property of Western Pet Supplies until payment is made in full.
7. The Customer agrees to also pay the costs and expenses incurred in respect of any enforcement or recovery of either the monies owing by the customer or repossession of the goods.
8. Discounts may not apply and the supply of goods may be suspended if these terms are not adhered to.
9. Western Pet Supplies reserves the right to vary its credit terms for any customer at its discretion.
10. Interest of 10% per annum will be charged on overdue accounts.

DELIVERIES

1. Western Pet Supplies will reserve the right to charge a freight charge on deliveries.
2. We require that CHEP pallets be exchanged at time of pick up/delivery. Where CHEP pallets are not exchanged, a charge of \$30 + GST per pallet will be levied without exception. If pallets are subsequently returned, a credit will be issued.

DISHONoured CHEQUES

A fee of \$15.00 will be billed for all bank charges on re-presented cheques; Dishonoured cheques that refer to drawer will be billed at \$20.00. A \$250.00 fee for legal costs to recover any payment due for goods will be worn by the purchaser. Future payments may be requested by bank cheque or cash.

CREDITS AND CLAIMS

1. All goods should be checked on arrival. Any discrepancies should be notified to us within 48 hours of receipt of goods, otherwise claims might not be recognized.
2. No credit claim will be investigated unless the claim is supported by the relevant invoice number.
3. No goods shall be accepted for return unless authorised by a representative of our company. Our drivers cannot accept goods for return unless prior arrangements have been made.
4. Goods may not be accepted for credit in a damaged or defaced condition that is other than a fault in manufacture or the fault of Western Pet Supplies.

WARRANTIES

All goods that carry a warranty of guarantee of the manufacturer or agent shall be credited or exchanged only once agreed to by that manufacturer or agent.

BACK ORDERS

Goods that are temporarily out of stock at the time of dispatch of orders will not be placed on backorder unless specifically requested by the customer.

PRICES

1. All prices quoted are exclusive of Goods and Services Tax (GST), and where applicable will be charged in accordance with GST Legislation.
2. We offer you a various range of products from multiple manufacturers and brands at competitive prices, however Western Pet Supplies reserves the right to alter prices without notification.
3. Discounts and specials that are offered will be shown on invoice, and not accepted by claim off remittance.